

Eastern Region Collective Bargaining Committee

presents

The Psychology and Strategy of Bargaining

by Steve Cholish, PSEA ER UniServ Representative



Join us and learn about the psychology and proven strategies that work on both our side of the table as well as across the table.

TO: Local Presidents, Chief Negotiators, and Bargaining Team Members

DATE/TIME: Monday, April 7, 2025
5:30 – 6:00 p.m.....registration/dinner
6:00 – 7:30 p.m.....workshop

LOCATION: Eastern Region Office (4950 Medical Center Circle, Allentown)

Pre-registration is required.

Space is limited so register early!

RSVP no later than April 1, 2025.

(online at www.psea.org/er or email to e-rgn@psea.org)