

## **Eastern Region Collective Bargaining Committee**

presents

## The Art of Negotiations

Presented by Steven Cholish, PSEA UniServ Rep

Please join us as we discuss how to get from your initial bargaining preparations to the ratification of a new agreement. We will discuss any tips and tricks as well as common difficulties that may surface along the way. Come with any questions you may have and to share success stories of your own!



Who? Local Presidents, Officers, Chief Negotiators &

**Bargaining Team Members** 

When? Wednesday, April 24, 2024

Dinner – 5:30 pm; Workshop – 6:00 pm

Where? PSEA Eastern Region Office

4950 Medical Center Circle

Allentown, PA 18106

Pre-registration is required.

Please RSVP online at <a href="https://www.psea.org/ER/CBWorkshop">https://www.psea.org/ER/CBWorkshop</a> or email Antoinette Dorio at <a href="mailto:adorio@psea.org">adorio@psea.org</a> no later than April 18, 2024.

Prior to the workshop, you will receive a reminder email with any other information, if necessary.